

# OUR FUTURE PLANS»

# **OUR STRATEGY: EVERY CHILD DESERVES CHILDREN'S**

As the only freestanding pediatric healthcare system in Georgia, we are the leader in caring for kids. To carry out our vision – "Best care … healthier kids" – for decades to come, we must respond to the growing demand for access to specialized pediatric care. Our plans for a new campus and other growth across our system will allow us to give more kids the care and expertise that is unique to Children's.

# A TRANSFORMATIVE OPPORTUNITY

Our new 70+ acre campus is a significant vote of confidence in Atlanta and Georgia, allowing Children's to deliver better outcomes for future generations of children. As we plan for our growth, we intend to be a part of Atlanta's future by creating a pediatric healthcare destination that inspires a healthy, connected community while creating the best care experience for our patients and families. Even as healthcare changes and evolves, Georgia can count on Children's to make sure the health of our future citizens is in the best possible hands.

### **CERTIFICATE OF NEED OVERVIEW**

As a next step in our plans to transform pediatric healthcare for our patients and families, Children's Healthcare of Atlanta at Egleston filed a Certificate of Need (CON) application for additional beds and expanded services for its planned hospital at North Druid Hills Road. The additional beds and expanded services are necessary so that Children's can meet projected pediatric demand in Georgia. These additional beds, when added to Egleston's existing bed total, will allow Children's to meet its projected need for a 446-bed hospital at North Druid Hills. After a rigorous planning process, we are confident that our projections will meet the needs of Georgia's kids for the next decade – and beyond.

#### PEDIATRIC DEMAND



As the only freestanding pediatric healthcare system in the state, we see Georgia's sickest kids. Demand for our services is growing faster than Georgia's population as we serve more children who live and thrive with chronic conditions, driving the need for additional beds.

#### LONG-TERM PLANNING



We are planning for future generations. Children's engaged in extensive long-range planning to determine its future bed needs and develop a hospital facility that will serve children in our region for the next 50+ years – providing the specialized care needed just for children.



ACCESSIBLE

GROWTH

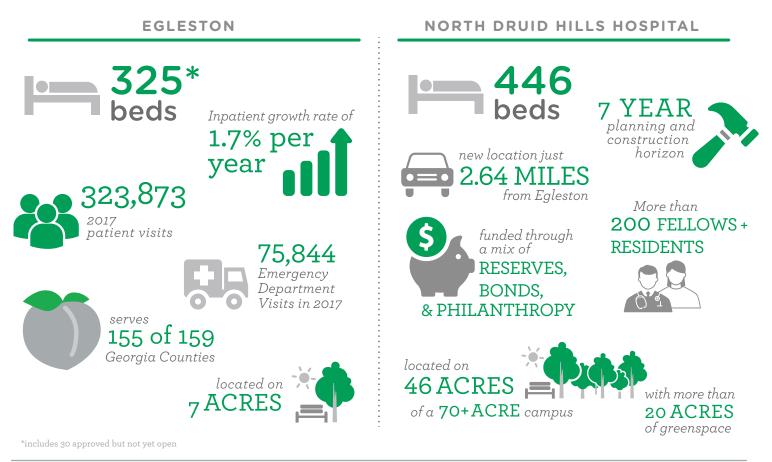
As we serve children from all 159 Georgia counties and beyond, this new campus at North Druid Hills and I-85 is easily accessible from the highways that cross our state. This increased visibility is likely to increase patient visits to the hospital.



Children's sees growth needs across its system, and it is efficient to concentrate inpatient growth through 2025 at North Druid Hills. We have looked deeply at how to deliver care in the highest quality and most cost-efficient way. The new construction enables even better coordination across our three campuses.

## **KEY FACTS**

Children's will relocate Egleston to the hospital at North Druid Hills and offer additional patient rooms, capacity for growth, and expanded services.

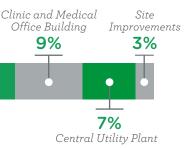


### **COST BREAKDOWN**

As required by the CON application, Children's has provided a breakdown of costs related to the new facility. This estimate anticipates total costs of \$1.5 billion, including a \$1.3 billion hospital and attached clinics and offices, as well as certain assets that will serve the entire campus and hospital. The total cost listed in the CON application is \$1.5 billion and is inclusive of the hospital and related expenses.

### CON BUDGET BREAKDOWN

81% - Hospital



#### HOW THIS APPLICATION BENEFITS GEORGIA'S KIDS

- » Increased access to high quality pediatric care
- $\hspace{0.1 cm} > \hspace{0.1 cm} \text{Maximize pediatric teaching and research efforts}$
- » Room to accommodate peak demand and growth
- » State-of-the-art specialty care for Georgia's kids

#### ABOUT CHILDREN'S HEALTHCARE OF ATLANTA

- » Treats over **391,800** children annually from all **159** Georgia counties
- » Provided **\$213.7 million** in community benefits in 2017
- » Impacts Georgia's economy significantly with 11,000+ employees and \$2.8 billion total economic output annually

